FINOS joins forces with The Linux Foundation

Gabriele Columbro, Executive Director, FINOS
Jim Zemlin, Executive Director, The Linux Foundation
FINOS Community by the Numbers

23 Active Open Source Projects and Working Groups

21 Incubating Open Source Projects and Working Groups

300+ Contributors

35 Member Organizations

finos.github.io

finos.org/members
2019 was a fantastic year of growth for FINOS

We welcomed new Members in the FINOS family...

- 450 Attendees (200% YoY growth)
- 150+ MDs, Global heads, C-Level attendees
- 60% Attendees from financial institutions
- 200+ Organizations represented
  - PURE/Alloy announced with GS

... and made open source a first class citizen in the industry!

- 15 Financial institutions interviewed
- 9 FINOS Members
- 6 Non FINOS Members institutions
  - Joint announcement with analyst firm Aite

FINOS Members
- JPMC contributes Perspective
- Goldman Sachs contributes Alloy

Banks now actively contributing new and to existing OSS efforts
- 1.0 Release for FDC3 standard
- JPMC contributes Perspective
- Goldman Sachs contributes Alloy
The Goldman Sachs Alloy contribution

Goldman Sachs is planning on giving some of its most valuable software to Wall Street for free

Wall Street's war for tech talent is ending as rivals like Morgan Stanley and Goldman Sachs embrace open-source code

Learn more at alloy.finos.org
And 2020 is setting out to be even brighter

Welcome to our new Silver Members

Exciting projects contributed / in the pipeline

https://alloy.finos.org/

https://waltz.finos.org

https:// FINOSFoundation.atlassian.net/browse/CONTRIB-55
How do we achieve sustainable growth?
Announcing...

Read the press release:
An overview of what it means for FINOS

The Linux Foundation represent a unique opportunity for FINOS sustainable growth:

- FINOS will be to set up as a **directed fund** of The Linux Foundation
- The FINOS Foundation directed fund and associated projects will largely **mirror the current governance and structure**
- The Linux Foundation will provide a **mature back office infrastructure, project support services** and **additional funding** to FINOS
- **FINOS Members must become LF Members** (at any tier)
- **FINOS Board retains autonomy** on the direction and funding of the FINOS directed fund
- Overall direction and Community-facing operations will **largely** remain the same
- FINOS Team members become **Linux Foundation employees**
We gathered over 50,000 attendees from over 11,000 organizations across 113 countries in 2019.

We manage IP for the world’s most important tech and have some of the world’s top source legal team in house.

We have trained millions of students through free and paid online training, online skills certification, and on site e-learning.

We have designed and implemented both software and hardware testing and certification programs.

We have the largest share of voice of any open source foundation and a proven method to build large scale developer programs.

We host the infrastructure that develops the world’s largest software communities and provide release mgmts., IT ops and support.

In addition to massive peer review, our projects our regularly audited and pen tested. We offer bug bounties, dependency analysis, and code scanning.
The value of joining forces

**MEMBERS**

**GROWTH**
The Linux Foundation mission is supported by over 1500 corporate Members, many of which come from or serve the financial services industry. FINOS will be closely working with The Linux Foundation to grow the Membership base amongst global financial services firms and technology vendors.

**SYNERGY AND FOCUS**
Additionally over 75% of current FINOS funding comes from firms already Member of the Linux Foundation, hence we’ll be able to identify synergies in terms of internal focus and budget in most of our current Members.

**PROJECTS**

**NEW PROJECTS**
As the Financial Services vertical of the Linux Foundation, FINOS will be involved in several opportunities for new industry projects that are currently hosted or prospectively looking to be contributed by the Linux Foundation. More to come soon!

**EXISTING PROJECTS**
Existing projects from FINOS will gain broader visibility and will have a chance to more closely collaborate on a standard governance basis with upstream projects in the Linux Foundation, e.g. Electron, Node.js, Kubernetes and Hyperledger.

**COMMUNITY**

**CONSOLIDATION**
Being the sole umbrella for Open Source in financial services reduces Community fragmentation and allows the whole industry to collaborate on common projects and unified governance.

**CROSS-POLLINATION**
The Linux Foundation engages with hundreds of thousands of open source savvy developers worldwide: this will bring new contributors to FINOS and support the mission of cross-pollinating the financial services industry with the “open source way”.

**SUPPORTING SERVICES**

**TRAINING AND CERTIFICATION**
FINOS Members will be able to tap into dozens of existing courses on open source and technology. Also FINOS will be able to stand up technology / people certification programs.

**EVENT MANAGEMENT**
The Linux Foundation has a stellar event management team which will be organizing Open Source Strategy Forum moving forward and will merge their Fintech event with it.

**OSS READINESS & INFRA**
FINOS will be able to leverage a battle-tested open source collaboration infrastructure as well as join forces with Open Source Readiness existing efforts like the TODO group and OpenChain.

**COMMUNITY ENGAGEMENT**
The Linux Foundation offers an advanced platform and several channels to grow community, including advanced analytics, project funding and mentorship programs.
Projects & opportunities across financial services

**CLIENT SERVICING**
Sales and relationship management, research creation & distribution; client reporting, client self-service tools; client onboarding

**INVESTMENT MGMT**
Investment strategy and performance management; portfolio construction & management, research consumption

**TRADING**
Market making; trading & trading risk management, order management, trade analytics & reporting; full trade lifecycle

**POST-TRADE**
Reconciliations; clearing & settlement; collateral & asset management; custody & asset servicing; treasury; tax; transaction reporting; fees

**LEGAL & COMPLIANCE**
KYC; AML; surveillance; sanctions; document management; internal controls; anti-bribery

**RISK MANAGEMENT**
Market; credit; liquidity, operation risk management & risk reporting

**FINANCIAL CONTROL**
Financial / regulatory reporting; finance / accounting; capital management; risk model validation; liquidity & ALM; price testing

**INFRASTRUCTURE & TOOLS**
Network; Infrastructure; DevOps; Cloud; Cyber Security; Identity & Access; ML; AI; Robotics; DL, other new tech

**DATA MGMT**
Big data; static & reference data; market data

**EXPENSE MGMT**
Expense management; cost management, procurement

**OTHER**
HR; facilities; corporate, investor, media relations; governance; real estate

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**FINANCIAL OBJECTS**
Can be used across the landscape

**LINUX FOUNDATION PROJECTS**
This is only a sample of our projects. See our Project Catalog for a full list
A (non comprehensive) list of prospective Members

- ABN AMRO
- American Express
- AWS
- Bank of America
- BBVA
- BlackRock
- Bloomberg
- Deloitte
- Digital Asset
- Discover
- eBay
- Experian
- Fidelity
- FNZ UK
- Freddie Mac
- Google
- IBM
- Intel
- Microsoft
- Paypal
- Ripple
- Sberbank
- Silicon Valley Bank
- SWIFT Inc.
- Tencent
- Vela
- Webank
High level process and timeline

**Linux Foundation (LF) presents to FINOS board (COMPLETE)**

- **22 Jan**
  - Presentation to Gold & Silver Members (COMPLETE)

- **6 Feb**
  - Authorize TERM SHEET to be signed (COMPLETE)

- **19 Feb**
  - Complete

- **6 Mar**
  - ANNOUNCE LF & FINOS joining forces
    - Press release, media outreach, social engagement
  - Asset transfer agreement authorized via written consent from board
    - This is the binding agreement between LF and FINOS.

- **9th April**
  - EXECUTE PARTICIPATION AGREEMENT and vote on DISSOLUTION and effect CLOSING
    - Members review Plan of Distribution and, by this date, vote on the proposed dissolution by written ballot.
    - LF will complete due diligence by this time.
    - FINOS members execute the Participation Agreement and Funding Charter by this date.
    - FINOS & LF sign remaining agreements on this date.

- **30 Apr** (Approx)
  - Complete WIND-DOWN

- **May / June** (Approx)
  - Complete

- **Q3 20** (Approx)
  - Complete
Adapting FINOS governance

- **Minor governance mapping changes:**
  - New formula for number of Gold Directors: 1 for every 3 Gold Members, up to 5
    - Previously maximum set by Platinum Directors, but no fewer than $\frac{1}{4}$ number of Platinum Directors
    - Existing Directors grandfathered until end of the term
  - Remove procedural provisions required of corporations by DE law
  - Supermajority of $\frac{2}{3}$ to revise charter
    - Replaces 75% supermajority required for various key changes
  - Restricted Directors (excluding Executive Director) to be employees of Members

- **Upcoming additions:**
  - Technical advisory committee: council of member technologists to advise Foundation on areas of potential collaboration, business cases, etc.
    - Would replace existing Programs construct, as per Community RFC
  - Outreach/marketing committee: to help promote FINOS technical projects throughout the industry
FAQs - What can you expect?


- Will my FINOS point of contact change?
  ○ Largely day-by-day operations will not change, as the FINOS team and governing board retain independence.

- Will Members need to sign a new Membership agreement?
  ○ Yes, Members will need to sign a FINOS participation agreement and become Linux Foundation Members to be Members of FINOS

- Will there be changes in Membership fees?
  ○ There will be no changes in Membership fees for FINOS. For those FINOS Members who aren’t already LF Members, they will need pay LF Membership fees (Silver tier from 5-20k) but fees are waived until the next FINOS renewal cycle.

- Will the Foundation change direction?
  ○ No. This move will only grow the FINOS global footprint and rate of growth. We will retain independence and the vertical focus on the financial services industry.
Help us make noise!

Engage with our social announcement

Please do engage with:

- RT / Like FINOS tweet
  https://twitter.com/FINOSFoundation/status/1248237983939153920
- Share / Like FINOS LinkedIn post
- Use hashtags: #opensource #fintech #financialservices #oss

Other ways to help promote:

- Email internally and externally
- Publish on additional channels
- Get your corporate comms department to engage with the news
- Promote this with your press contacts

We welcome and encourage original content in social, blog, etc. If in doubt please reach out to marketing@finos.org to make sure it properly re
Learn more about this exciting announcement!

Review (and promote!) the Press Release. Also check the introductory FINOS blog post and this Linux Foundation Blog Post.

For any question check out the FAQs and contact us at info@finos.org.