FINOS, the catalyst for Open Source in the Financial Services industry

January 2021
A Non Profit Driving Open Innovation in FinServ

Drive a worldwide community to collaborate in the open (source, standards, services, policies) to accelerate innovation and optimization in financial services technology and workflows.
The Fintech Open Source Foundation (FINOS) is an independent, non-profit membership organization whose purpose is to accelerate collaboration and innovation in financial services through the adoption of Open Source software, standards and best practices.

Over 30 member organizations and 300+ contributors collaborate to develop software, deliver standards and drive collaboration in the open.

FINOS also runs an Open Source Readiness initiative to help financial firms adopt best-practice policies, processes, and technology for open source compliance.

FINOS co-hosts the Open Source Strategy Forum with the Linux Foundation, the only Open Source conference solely focused on financial services and regulated industries.
A brief history of FINOS

2015
Symphony Software Foundation (SSF) created by several investment banks as Founding Members.

2016
Goldman Sachs Livecurrent and Paragon contributions become the open core of Symphony.

2017
Deutsche Bank contributes Plexus.
Open Source Strategy Forum (OSSF) is launched.

April 24, 2018
SSF becomes FINOS, the home for open source collaboration in financial services.

2018
FINOS launches 8 collaborative Programs in different areas of the industry.
FDC3 1.0 launched with broad vendor support.
FINOS Open Source Readiness Project accelerates industry OSS contributions.
Over 400 people join the largest OSS to date.

2019
FINOS support expands from FSI and OSS tech industries.

April 9, 2020
FINOS joins the Linux Foundation.

Present
FINOS goes virtual!

Major projects contributed by FINOS FSI Members.
OSSF goes global!
FINOS Community by the Numbers

**PLATINUM**
- accenture
- citi
- Goldman Sachs
- GitHub
- J.P. Morgan
- Morgan Stanley
- NOMURA
- RBC
- UBS

**GOLD**
- CapitalOne
- HSBC
- IHS Markit
- Intel
- Red Hat
- Refinitiv
- SUSE
- SYMPHONY
- Tradeweb

**SILVER**
- Adaptive
- Armory
- BNY Mellon
- CloudBees
- Cloud9
- Diffblue AI for Code
- epam
- Genesis
- GitLab
- Glue42
- Itau
- Scott Logic
- Wells Fargo
- Wipro

**ASSOCIATE**
- Air
- GLBA
- InterWork Alliance
- ISDA

**Active**
- 15 Open Source Projects and SIGs

**Incubating**
- 26 Open Source Projects and SIGs

**Contributors**
- 350+

**Corporate and Associate Members**
- 37
Our goal: Enable Open Source in Financial Services
We help financial firms realize OSS benefits

- **Reduce** overall software TCO through mutualization
- **Improve** time-to-market and software quality
- **Attract and retain** talent from a broader pool
- **De-risk** software investments, reducing vendor lock-in and fostering internal and external reuse
- **Simplify** workflow integration and ecosystem interoperability
Complement, not compete

100% focused on FinServ industry challenges vs. most open source Foundations being horizontal across industries

Unique mix of FinServ Business & Tech leaders vs. most OSS Foundations led by and targeted to technologists

An Open Source “first” approach vs. FSI industry consortia focusing on often abstract specs / policies

Our open source nature makes FINOS naturally complementary and collaborative with other organizations, via Associate Membership or as an upstream/downstream.
How FINOS enables Open Source in FinServ

**MISSION**

**CORE OBJECTIVES**

**ENABLEMENT**

**Drive Open Source in Financial Services**

**Member Success**
Support our Members to get increasing value from FINOS in line with their strategic objectives

**Project Success**
Grow contribution and adoption of our Projects to address common challenges in Financial Services.

**Special Interest Groups**

**Open Developer Platform**

**Transparent Community Governance**

**Open Source Readiness Project**
Adopt Big Tech’s least kept secret

Open Source goes beyond just code:

- Fast & efficient response to client demands
- Concrete and transparent collaboration with regulators
- Fast iteration with peers on pan-industry challenges

Promote and influence de-facto industry standards
Grow developer adoption on strategic projects and APIs

Strategic Value

Open Source and the “platform play”

Business Org Value

Recruit & Retain by enabling an increasingly efficient OSS workflow
Increase Efficiency by mutualizing non-competitive tech (e.g. reg compliance)
De-Risk Reduce vendor lock-in and obsolescence

Tech Org Value

- Financial Objects
- Reference data
- Data modeling
- Frameworks
- Data visualization
- Open RegTech
- Open Source Readiness
- Innersource
- Interoperability
- Cloud Compliance

Recruit & Retain by enabling an increasingly efficient OSS workflow
Increase Efficiency by mutualizing non-competitive tech (e.g. reg compliance)
De-Risk Reduce vendor lock-in and obsolescence

How FINOS & the “Open Source way” can support you
How FINOS enables Project Success

Technical Infrastructure

- Open Developer Platform
- Security Scanning
- Migration support

Community

- Consumer and contributor growth
- Product management and marketing
- Events and Community awareness

Legal & Governance

- Neutrality
- Open Source Readiness
- IP Validation
- Transparent Governance

Business & Technical Value

Solving Industry-wide challenges
A Transparent, Robust and Flexible Governance

- FINOS hosts **40+ collaborative Open Source Software and Open Standards projects**
- The **FINOS Governance** provides a **robust framework** that enables **secure, compliant collaboration** in regulated industries
- FINOS policies and templates are **flexible** and can be tailored to projects’ need for autonomy
- A **meritocratic, governance-by-contribution** model enables transparent, independent operations under the oversight & steering of the FINOS Governing Board
- All FINOS Projects leverage, the **Open Developer Platform**, and FINOS Focus Projects receive additional support from the **FINOS team**
# FINOS Enablement Projects: Open Source Readiness

The purpose of the OSR Project is to **accelerate our members' journeys toward Open Source Readiness**

Financial services firms face **unique obstacles** to collaborate in the open:

- Legal & regulatory concerns
- Lack of internal policies
- Cultural friction
- Heavily restricted technology environments

We support financial services organizations every step of the way through our Open Source Readiness Project, providing guidance and tools for participants at every stage of Open Source maturity:

<table>
<thead>
<tr>
<th>Meetings</th>
<th>Resources</th>
</tr>
</thead>
<tbody>
<tr>
<td>The biweekly OSR Meetings are open to participants at every stage of the open source journey. Each meeting focuses on a particular Open Source topic, introduced by a reading or presentation, followed by a discussion and &quot;office hours&quot; where members can raise issues and get answers.</td>
<td>Template for a comprehensive open source software policy for a financial services institution, including sample provisions governing the acquisition and use of OSS, and contribution to OSS projects.</td>
</tr>
</tbody>
</table>

**Reference OS Policy**

**OS License Compliance Handbook**

Reference guide to practical compliance information for the most common open source licenses. Great for engineers and compliance staff operationalizing compliance with third-party license.
FINOS Enablement Projects: ODP

The Open Developer Platform (ODP) project provides a collection of services, tools and best practices that deliver a secure and compliant collaboration and development workflow across all FINOS hosted projects.

ODP offers communication and collaboration tools compliant with financial institutions regulations.

ODP delivers a software development workflow with continuous legal, security, quality scanning.

For more information, visit opf.finos.org and join the next ODP project meeting.
The Five Stages of Community Engagement

- **EVALUATE**
  What the Foundation offers the FinServ developer

- **CONSUME**
  The Foundation’s open source software and open standards

- **PARTICIPATE**
  In existing projects, Special Interest Groups (SIGs) or Events hosted by the Foundation

- **CONTRIBUTE**
  A new project to the Foundation

- **LEAD**
  An open source software or open standards project, or a Special Interest Group (SIG)

Value increases with deeper engagement, an iterative process.

Engagement with FINOS projects is an iterative process.
The Open Fintech Landscape

The FINOS landscape highlights our many projects solving challenges across the financial services industry. Check back regularly as we continue to map the open fintech landscape.

Visit landscape.finos.org

Contribute github.com/finos/finos-landscape
## Why projects choose FINOS vs going it alone

<table>
<thead>
<tr>
<th>Technical Infrastructure</th>
<th>Community</th>
<th>Legal &amp; Governance</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Technical Infrastructure &amp; Tooling.</strong> FINOS handles not only Github/Gitlab set-up and maintenance but also provides CI/CD tooling (the <a href="#">Open Developer Platform</a>) to accelerate compliant, secure developer commits and pull requests.</td>
<td><strong>Ready and Growing Community.</strong> Rather than build a developer community from scratch, FINOS projects plug into a <a href="#">vibrant community</a> across over 30 Projects.</td>
<td><strong>Neutrality.</strong> FINOS provides a neutral home and governance for industry standards and open source projects.</td>
</tr>
<tr>
<td><strong>Security Scanning.</strong> FINOS uses WhiteSource integration to scan repositories for <a href="#">CVEs</a> coming from third-party dependencies, via GitHub Issues or via email.</td>
<td><strong>OSS Enabled Community.</strong> FINOS is trusted by the largest financial institutions to enable their developers to participate in open source projects in a compliant way.</td>
<td><strong>Open Source Readiness.</strong> Our <a href="#">Open Source Readiness (OSR)</a> project supports your journey towards Open Source.</td>
</tr>
<tr>
<td><strong>Migration.</strong> For projects not already open sourced, FINOS assists with the legal and technical inspection required to prepare a project code base to be open sourced under the Apache 2.0 license (the preferred license of the foundation).</td>
<td><strong>Product Management and Marketing Support.</strong> FINOS supports programs in their development of roadmaps and feature prioritization. FINOS also helps with promoting projects to both contributors and end-users including press releases, microsites, social media, webinars, and in person events.</td>
<td><strong>IP Validation.</strong> FINOS handles the licensing agreements with developers -- and our CI/CD tooling checks they are in place upon commit.</td>
</tr>
<tr>
<td><strong>Governance.</strong> FINOS provides, monitors, and helps (gently) enforce “rules of the road” to foster community, promote contribution, and encourage meritocratic development based on quantity and quality of pull requests, not who shouts the loudest.</td>
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</tbody>
</table>
2020 Q3 was our busiest quarter ever!

Our open source project landscape continued to grow...

- **finos / community**
  - 4 new projects incubating in Q3
  - 2 new SIGs (DevOps and Reg)
  - 62% new projects contributed by FSI in 2020
  - **Steady** social and web growth
  - Launched FINOS Community repository
  - Web and Github update to reflect new governance and Associate Membership

- **Community Spotlight** recognizes community contributors (4 editions so far) in newsletter
- **Virtual Meetups** over 1000+ registered/attended in 2020 (see archive)
- **FINOS Podcast** steady increase in plays week on week
- **OSR Guest Speakers & All Community Calls** continue to attract new participants

... and we kept open source in financial services in the news

- **Press Releases** promoted new contributions and chair/co-chair; Legend launch (scheduled)
- **OSSF launched** with LF including LF keynote press release, FINOS and LF promotion.
- **OSS EU - FINOS Mini Summit** scheduled leveraging LF events and network
- **Interviews & presentations** for FINOS to speak, including Financial Inclusion & ESG
2020 Q4 showed fantastic momentum!

The FINOS Landscape growth is accelerating...

769 new contacts in Q4
372 sign-ups to stay informed about FINOS
682% increase in social (LinkedIn & Twitter) clicks
98.5% increase in social interactions
20% growth in social followers
190% growth in social shares
YouTube Channel updated with all OSSF videos, meetup and guest presentations

Community Spotlight recognized 4 community contributors
OSSF Awards recognized 3 contributors (evaluated over all of 2020)
Virtual Meetups Fewer in Q4 with increased focus on OSSF
FINOS Podcast 360 downloads and five stars with plans to grow in 2021

... and kept open source in financial services in the news

FINOS Fintech Open Source Foundation

Press Releases promoted Open RegTech, record contributions, new members, associate membership and Legend launch
OSSF Virtual 632 registrations, 66 speakers, all content available on platform and YouTube Awards FinTech Futures Banking Tech, Waters Technology AFTA, OpenUK Influencers Coverage 232% increase in media coverage in 2020 over 2019 w/o material change in media briefings
2020 Key Initiatives

- Advanced talks with Regulators
- Reg-oriented collaboration on FINOS Projects (Morphir, Legend, Waltz...)
- Strengthen collaboration with industry associations and consortia
  - ISDA
  - Alliance for Innovative Regulation
  - InterWork Alliance
- APAC growth with LF Team LatAm Development (Itau)
- Open Banking Increased contributor base
- Open Source Strategy Forum (OSSF) is the only conference dedicated to driving collaboration and innovation in financial services through OSS.
The Value of FINOS and LF Joining Forces

<table>
<thead>
<tr>
<th>MEMBERS</th>
<th>SUPPORTING SERVICES</th>
<th>COMMUNITY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>GROWTH</strong></td>
<td><strong>TRAINING AND CERTIFICATION</strong></td>
<td><strong>CONSOLIDATION</strong></td>
</tr>
<tr>
<td>The Linux Foundation mission is supported by over 1500 corporate Members, many of which come from or serve the financial services industry. FINOS will be closely working with The Linux Foundation to grow the Membership base amongst global financial services firms and technology vendors.</td>
<td>FINOS Members will be able to tap into dozens of existing courses on open source and technology. Also FINOS will be able to stand up technology / people certification programs.</td>
<td>Being the sole umbrella for Open Source in financial services reduces Community fragmentation and allows the whole industry to collaborate on common projects and unified governance.</td>
</tr>
<tr>
<td><strong>SYNERGY AND FOCUS</strong></td>
<td><strong>EVENT MANAGEMENT</strong></td>
<td><strong>CROSS-POLLINATION</strong></td>
</tr>
<tr>
<td>Additionally over 75% of current FINOS funding comes from firms already Member of the Linux Foundation, hence we’ll be able to identify synergies in terms of internal focus and budget in most of our current Members.</td>
<td>The Linux Foundation has a stellar event management team which will be organizing Open Source Strategy Forum moving forward and will merge their Fintech event with it.</td>
<td>The Linux Foundation engages with hundreds of thousands of open source savvy developers worldwide: this will bring new contributors to FINOS and support the mission of cross-pollinating the financial services industry with the “open source way”.</td>
</tr>
<tr>
<td><strong>PROJECTS</strong></td>
<td><strong>OSS READINESS &amp; INFRA</strong></td>
<td><strong>EXISTING PROJECTS</strong></td>
</tr>
<tr>
<td><strong>NEW PROJECTS</strong> As the Financial Services vertical of the Linux Foundation, FINOS will be involved in several opportunities for new industry projects that are currently hosted or prospectively looking to be contributed by the Linux Foundation. More to come soon!</td>
<td>FINOS will be able to leverage a battle-tested open source collaboration infrastructure as well as join forces with Open Source Readiness existing efforts like the TODO group and OpenChain.</td>
<td>Existing projects from FINOS will gain broader visibility and will have a chance to more closely collaborate on a standard governance basis with upstream projects in the Linux Foundation, e.g. Electron, Node.js, Kubernetes and Hyperledger.</td>
</tr>
<tr>
<td><strong>EXISTING PROJECTS</strong></td>
<td><strong>COMMUNITY ENGAGEMENT</strong></td>
<td><strong>CONSOLIDATION</strong></td>
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<td>‘Existing projects from FINOS will gain broader visibility and will have a chance to more closely collaborate on a standard governance basis with upstream projects in the Linux Foundation, e.g. Electron, Node.js, Kubernetes and Hyperledger.</td>
<td>The Linux Foundation offers an advanced platform and several channels to grow community, including advanced analytics, project funding and mentorship programs.</td>
<td>Being the sole umbrella for Open Source in financial services reduces Community fragmentation and allows the whole industry to collaborate on common projects and unified governance.</td>
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FINOS Fintech Open Source Foundation
How can you engage with FINOS?

**CONSUME**
- landscape.finos.org
- finos.org/knowledge-base
- www.finos.org/get-involved
- twitter.com/finosfoundation

**CONTRIBUTE**
- Issues/PRs to FINOS Projects
- A new idea or existing Project
- Integrate Your Technology in ODP
- Host an event with FINOS
- Join a Project meeting or Mailing list

**BECOME A MEMBER**
- Join our current Members
- Join the Governing Board
- Enjoy Membership Benefits
Membership benefits and tiers

Help us accelerate the growth of open source in Financial Services!
How FINOS Delivers Value to its Members

FINOS members are **essential to the success of the Foundation** and are **instrumental in steering the direction** of open source in financial services. **Our Members** benefit from:

<table>
<thead>
<tr>
<th><strong>Access and network</strong></th>
<th><strong>Standardization</strong></th>
<th><strong>OS Comoditization</strong></th>
<th><strong>Compliance-as-code</strong></th>
<th><strong>Cut technology TCO</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Access the Financial Services developer and decision maker community</td>
<td>Work with financial services customers <strong>once</strong> (in the open) instead of building customizations for every customer</td>
<td>Disrupt a locked-in industry through Open Source commoditization and open core models</td>
<td>Collaborate with industry leaders - and increasingly with regulators - to build compliance-as-code implementations</td>
<td>Mutualize cost on vast amount of non-differentiating financial services technology</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Governance &amp; Legal</strong></th>
<th><strong>Flexibility &amp; Interoperability</strong></th>
<th><strong>Talent acquisition and retention</strong></th>
<th><strong>First-mover</strong></th>
<th><strong>Embrace a modern development workflow</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Leverage FINOS governance and legal support enabling banks to safely collaborate in the open</td>
<td>Achieve interoperability with other vendors by driving standards and reduce concerns for vendor lock-in</td>
<td>Lead in the open source space, enabling your developers to participate in open source projects and attracting top talent</td>
<td>Position your technology as part of the reference architecture for fintech OSS. Only FINOS Members can propose new Projects.</td>
<td>Use and learn from the FINOS Open Developer Platform</td>
</tr>
</tbody>
</table>

For more information, see the [FINOS Member Benefits Guide](#)
# Member Benefits: Brand and Networking

<table>
<thead>
<tr>
<th>MEMBER BENEFITS</th>
<th>PLATINUM</th>
<th>GOLD</th>
<th>SILVER</th>
<th>NON-MEMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FINOS Board Representation</strong></td>
<td>Meet and learn from leaders of finance and tech companies to drive the direction of the Foundation.</td>
<td>Dedicated seat on the Board, oversight over direction of the Foundation.</td>
<td>Participate in elections for up to 5 board seats (2 year position)</td>
<td>Participate in elections for up to 1 board seat (2 year position)</td>
</tr>
<tr>
<td><strong>Brand positioning</strong></td>
<td>Members enjoy positioning in FINOS announcements, web properties and collateral</td>
<td>Central positioning on website and collateral. Dedicated announcement upon joining and FINOS quote on Member-led press release.</td>
<td>Logo on website and collateral. Optional announcement upon joining and FINOS-provided quote for Member-led press release.</td>
<td>Logo on website and all collateral. Bundled announcement with other Silver Members.</td>
</tr>
<tr>
<td><strong>Press Releases, Case Studies, Newsletters, blogs and more</strong></td>
<td>We use a number of tools to highlight participation in our projects and community.</td>
<td>Propose topics and participate in press releases and case studies.</td>
<td>Participate in press releases and case studies by FINOS invitation.</td>
<td>Participate in press releases and case studies by FINOS invitation.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Relevant achievements highlighted in newsletter.</td>
<td>Relevant achievements highlighted in newsletter.</td>
<td>Relevant achievements highlighted in newsletter.</td>
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<tr>
<td></td>
<td></td>
<td>Blog posts welcome (subject to FINOS approval)</td>
<td>Blog posts welcome (subject to FINOS approval)</td>
<td>Blog posts welcome (subject to FINOS approval)</td>
</tr>
<tr>
<td><strong>Access to Member network</strong></td>
<td>FINOS provides access to a Member only list and helps Members socializing collaboration ideas</td>
<td>FINOS leads socialization with Board and Members distribution lists, hosting a dedicated roundtable when applicable.</td>
<td>FINOS leads socialization with Members-only distribution list.</td>
<td>Member leads socialization with Member-only distribution list.</td>
</tr>
<tr>
<td>MEMBER BENEFITS</td>
<td>PLATINUM</td>
<td>GOLD</td>
<td>SILVER</td>
<td>NON-MEMBER</td>
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<tr>
<td><strong>Members meeting</strong></td>
<td>Bring members together to openly discuss existing projects and new opportunities.</td>
<td>Free attendance (unlimited)</td>
<td>Free attendance (7 individuals)</td>
<td>Free attendance (4 individuals)</td>
</tr>
<tr>
<td></td>
<td>Preference given to speaking requests</td>
<td>Preference given to speaking requests</td>
<td>Preference to speaking requests on FINOS projects</td>
<td>Preference to speaking requests on FINOS projects</td>
</tr>
<tr>
<td><strong>Open Source Strategy Forum (OSSF)</strong></td>
<td>Only industry event at the cross section of finance, open, source and tech, providing unparalleled content and networking.</td>
<td>Free attendance (unlimited)</td>
<td>Free attendance (7 individuals)</td>
<td>Free attendance (3 individuals)</td>
</tr>
<tr>
<td></td>
<td>Preference given to speaking requests</td>
<td>Preference given to speaking requests</td>
<td>Preference given to speaking requests on FINOS projects</td>
<td>Preference given to speaking requests on FINOS projects</td>
</tr>
<tr>
<td><strong>Meetups</strong></td>
<td>Frequent, interactive, community focused events on industry relevant topics</td>
<td>Free attendance</td>
<td>Free attendance</td>
<td>Free attendance</td>
</tr>
<tr>
<td></td>
<td>Co-hosting &amp; presenting opportunities</td>
<td>Co-hosting &amp; presenting opportunities</td>
<td>Co-hosting &amp; presenting opportunities</td>
<td>Co-hosting &amp; presenting opportunities</td>
</tr>
<tr>
<td><strong>Webinars</strong></td>
<td>Anyone can attend but members can co-host and propose topics</td>
<td>Attend</td>
<td>Attend</td>
<td>Attend</td>
</tr>
<tr>
<td></td>
<td>Co-host and present</td>
<td>Co-host and present</td>
<td>Co-host and present</td>
<td>Co-host and present</td>
</tr>
<tr>
<td><strong>Industry Events</strong></td>
<td>Participate in interactive discussions with FINOS at industry events</td>
<td>By FINOS invitation</td>
<td>By FINOS invitation</td>
<td>By FINOS invitation</td>
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## Member Benefits: Dedicated Member services

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</thead>
<tbody>
<tr>
<td>Open Source Readiness (OSR)</td>
<td>Access a variety of open source tools and benefit from our team's deep experience with open source in regulated industries</td>
<td>Bespoke readiness assessment report &amp; peer benchmark</td>
<td>Bespoke readiness assessment report</td>
<td>Automated readiness assessment report</td>
</tr>
<tr>
<td></td>
<td>Dedicated time with our OSR lead (5 hours)</td>
<td>Dedicated time with our OSR lead (2 hours)</td>
<td>None</td>
<td>None</td>
</tr>
<tr>
<td></td>
<td>CCLA execution assistance (unlimited)</td>
<td>CCLA execution assistance (2 hours)</td>
<td>CCLA execution assistance (By exception)</td>
<td>None</td>
</tr>
<tr>
<td>Project formation &amp; pilot support</td>
<td>We help our Members successfully identify, nurture and pilot open source projects</td>
<td>Bespoke OS project feasibility/viability assessment</td>
<td>None</td>
<td>None</td>
</tr>
<tr>
<td></td>
<td>Project formation &amp; open sourcing best practice support</td>
<td>By exception</td>
<td>None</td>
<td>None</td>
</tr>
<tr>
<td>Member Success</td>
<td>Leverage our member success team to identify opportunities and make the most of your membership</td>
<td>By exception</td>
<td>None</td>
<td>None</td>
</tr>
<tr>
<td></td>
<td>Bespoke member status reports (quarterly)</td>
<td>Bespoke member status reports (semi-annually)</td>
<td>Bespoke member status reports (annually)</td>
<td>None</td>
</tr>
<tr>
<td></td>
<td>Member success meetings (quarterly)</td>
<td>Member success meetings (semi-annually)</td>
<td>Member success meetings (annually)</td>
<td>None</td>
</tr>
<tr>
<td>Member Events</td>
<td>FINOS presentations or stands at your events - from team meetings to internal conferences</td>
<td>Bespoke presentations</td>
<td>By exception</td>
<td>By exception</td>
</tr>
<tr>
<td></td>
<td>FINOS resource(s) on-site</td>
<td>By exception</td>
<td>None</td>
<td>None</td>
</tr>
<tr>
<td></td>
<td>Promote events on our website/social media (unlimited)</td>
<td>Promote events on our website/social media (4 max)</td>
<td>Promote events on our website/social media (2 max)</td>
<td>At FINOS discretion</td>
</tr>
<tr>
<td></td>
<td>Promote events on our website/social media (4 max)</td>
<td></td>
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</table>
LF Member Benefits

All FINOS members must also become members of the Linux Foundation at any tier (more information [here](#)). Below are some of the benefits your organization can take advantage of by being an LF member:

## LEGAL

**Conferences.** Join exclusive legal conferences to discuss and help shape the industry's OS legal strategy, including our annual Legal Summit, Open Compliance Summit, legal tracks at the Open Source Leadership Summit, and access the bimonthly legal counsel calls.

**Ad-hoc support.** Engage with our open source compliance experts for ad hoc discussions ranging from potential new projects to internal program office structures and processes.

Email [legal@linuxfoundation.org](mailto:legal@linuxfoundation.org) to get signed up.

## REACH

Explore cross-project synergies with FINOS’ sister foundations under the LF.

- **OS best practices & common tooling:** [todogroup.org](http://todogroup.org)
- **OS community development:** [communitybridge.org](http://communitybridge.org)
- **OS compliance:** [openchainproject.org](http://openchainproject.org)
- **OS components, licenses and copyright:** [spdx.dev](http://spdx.dev)
- **DLT in Capital Markets:** [wiki.hyperledger.org](http://wiki.hyperledger.org)
- **Cloud:** [cnf.io](http://cnf.io)
- **Climate Finance:** [LF Climate Finance Foundation](http://lfclimatefinancefoundation.org)

Email [help@finos.org](mailto:help@finos.org) to request information and introductions.

## TRAINING & EVENTS

**Training.** Access discounted LF Training & Certification offerings. Check out the LF Course Catalog. Use the [quote tool](#) to obtain your discounts.

**Events.** All LF members are eligible to receive a 20% discount off any event registration fee for many Linux Foundation events. Visit [events.linuxfoundation.org](http://events.linuxfoundation.org) for the LF’s events offerings.

Email [events@linuxfoundation.org](mailto:events@linuxfoundation.org) to request the LF Member discount code.

For more information, see the [Linux Foundation Member Benefits](#)
Our Membership Tiers

**PLATINUM**
$200,000 / year
Geared towards large financial institutions; asset, wealth and fund managers; and large tech companies

**GOLD**
$50,000 / year
Targeted at market data providers, large ISVs and SIs, technology partners and exchanges.

**SILVER**
$10-30,000 / year
Silver membership fees scale based on # of employees: $10,000 for < 20, $20,000 for 20-99, and $30,000 for >100 employees
Suitable for startups, and small consulting firms with limited resources but an appetite to contribute

**ASSOCIATE**
No Cost
Restricted to government organizations, regulatory bodies, nonprofits and academic institutions

FINOS Members must also become Members of the Linux Foundation at any tier. More info [here](#)

FINOS also has an **INDIVIDUAL SUPPORTER** membership tier, reserved for individuals who significantly contributed to Foundation projects, and emeriti who contributed to shaping FINOS with their thought leadership.
Ready to join the FINOS family?

Submit your interest [here](#) and we’ll be in touch shortly.